

You have the responsibility of calculating the net worth of purchases that have been made for your computer store by one of your sales managers.

a	b	c	d	e	f	g	h	i	j
Item	Wholesale Price	Markup Percent	Retail price	Number Ordered	Total Cost of Purchase (minus)	Number Sold	Total revenue from Sales (plus)	GST and PST (10% Or 0.10)	Profit or Loss
Monitor Widescreen	\$110.00	43%	\$157.30	10	\$1110.00	7	\$1101.10	\$110.11	1.01
Widow Gaming System	\$650.00	38%		10		6			
Acer Aspire Notebook PC	\$310.00	48%		15		7			
Iomega Select 1TB External Desktop HD	\$60.00	25%		10		4			
Centon 512MB DDR 333MHz Memory	\$27.00	15%		20		14			
Kingston 4GB USB Flash Drive	\$5.60	85%		40		32			
Transcend Compact Flash - 2GB	\$12.25	65%		30		26			
EVGA X58 Motherboard	\$380.00	18%		8		3			
APC Battery Backup	\$72.00	37%		5		4			
CybertronPC Tower Server	\$1430.00	74%		2		2			

Totals

Required Formula: (Example provided from monitor item from above)

- a) Retail Price = (Wholesale Price) x (Markup Percent – as a decimal) + (Wholesale Price) =  
 $110.00 \times 0.43 + 110.00 = 47.30 + 110.10 = 157.30$
- b) or Retail Price = (Wholesale Price) x (100% + Markup Percent) = (Wholesale Price) x (new percent – as a decimal) =  
 $110.00 + (100\% + 43\%) = 110.00 \times (143\%) = 110.00 \times 1.43 = 157.30$
- c) Total Cost of Purchase = (Wholesale Price) x (Number ordered) =  $110.00 \times 10 = 1100.00$
- d) Total Revenue from Sales =(Retail Price) x (Number Sold) =  $157.30 \times 7 = 1101.10$
- e) GST/PST = (Total Revenue from Sales) x 0.01 =  $1101.10 \times 0.10 = 110.11$
- f) Profit or Loss = (Total Revenue from Sales) – (Total Cost of Purchase) =  $1101.10 - 1100.00 = 1.01$

When calculating Retail Price using the second method, the part which requires at addition of percents (100% + Markup Percent) is an activity that basically requires mental math and then moving the decimal two places to the left and removing the percent sign.

$$(100\% + 65\%) = 165\% = 1.65 \quad (100\% + 18\%) = 118\% = 1.18$$

Based on purchases and sales a conclusion can be reached on whether the items sales are starting to generate a profit or because of lack of sales still represent an expense (loss).

- a) If the difference between Total Revenue from Sales and Total Cost of Purchase is a positive value sales are generating a profit.
- b) If the difference between Total Revenue from Sales and Total Cost of Purchase is a negative value sales have not started generating a profit; therefore, the item is generating a loss.

GST/PST collected is not considered a profit or a loss because the retail seller must collect this money from sales and then submit the collected amount to the government.